



FREYWILLE

18 kt & 



FREYWILLE is the global leading company in artistic designed enamel jewelry, with more than 80 flagship boutiques in over 30 countries covering four continents.

Our boutiques host a range of jewelry and accessories, hand-crafted in Vienna.

Our North American group is small, but we are all passionate about art, luxury, fashion, and customer service. We would love to add someone with our same enthusiasm and drive about what we do to our team as soon as possible.

For the United States of America FREYWILLE is now accepting applications for:

SALES REPRESENTATIVE

Profile:

The Sales Representative we are looking for is ambitious, independent, high-achiever and result-driven. He/She will have the UNIQUE opportunity to successfully develop new territories in the following areas: West coast, Middle west, Northeast, Southeast and TOLA region. The potential for growth is UNLIMITED since we are NEW in the American market.

Responsibilities:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Deliver high level of customer care and act as brand ambassador maintaining the standard that FREYWILLE have established since 1952.
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Analyze the territory/market's potential, track sales and status reports
- Keep abreast of best practices and promotional trends
- Passionate about art and the jewelry industries

Requirements:

- Proven work experience as a sales representative
- Experienced in dealing with medium to high end jewelry retailers.
- Familiarity with CRM practices along with ability to build productive business professional relationships
- Highly motivated and target driven
- Excellent selling, communication and negotiation skills
- Ability to create and deliver presentations tailored to the audience needs
- Relationship management skills and openness to feedback.

COMMISSION ONLY

Interested parties, kindly send a resume with cover letter to: ani.bobeva@freywille.com

We thank all applicants but will only be able to reply to those with whom we wish to arrange an interview.